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Projects manager

- ☐ **Ability to anticipate technical issues/planning**
- ☐ **Track and guarantee productivity, margins and profitability**
- ☐ **Ensure competitive intelligence and market opportunities**
- ☐ **Advise on technological choices and work towards a permanent improvement of the product**

Eiffage Energie Systems CLEMESSY

- ☐ Bihorel
Since 2021
➤ **Projects Manager**

**electric motor
gearbox
test bench**

- **Autonomous
robotic mobility
projects manager
AIV**

In 2020

- **Head office study
autom/info indus**
- Teams of 8 pers.
engineers, electrical
designers, IT & BDD
developers & data
digitization, technicians
automation)

In 2019

- **Projects manager**

GMPE2 _ 240K
Renault Zoé engine
capacity increase
Cléon plant

OSE Group

From 2017 to 2018

- ☐ Gournay-en-bray
➤ **Account manager**
➤ **Projects manager**
- ☐ Special machines

Development of new markets in Industry 4.0 by offering autonomous mobility solutions through AIV/ AMR robotics and cloud digitization. Efficient and innovative at the service of manufacturers always looking for performance and profitability.

Technical-commercial representation of the know-how of the company EES Clemessy

Study the feasibility of projects by analyzing and processing the specifications and establishing the costs and manufacturing plans of the works to be built upstream of the projects.

Propose technical variants to optimize the project and differentiate its offer from that of the competition.

Manage field experiments projects with our clients.

Formalisation of LOA type rental contract for AIV/AMR fleets.

Define the necessary human and material resources per project.

Direct towards design solutions, carry out technical choices and arbitrations.

Validate studies conducted by engineering teams.

Monitor and guarantee project productivity, margins and profitability

Manage and lead his team: define their objectives, provide technical and methodological support, support them in terms of evolution, skills development and training, evaluate their individual and collective performance, ensure their safety.

Recruit and integrate new employees.

Preparation of quotations, monitoring and validation with customers for sandstone markets.

Follow-up of the decision-making process with clients (presentation, negotiation, etc.)

Technical, logistical, financial and administrative management of business.

Supervision and coaching of partners and stakeholders on projects.

Ensure supplier relations (material negotiations, supplies, procurement)

Monitoring of project schedules and compliance with deadlines

Financial management of business (progress, customer billing, validation of supplier situations).

Contribution to draft and validate the brief with clients and/or stakeholders.

Project management of the necessary resources and expertise

Implementation of the resources necessary for the design and sizing of technical solutions necessary for the realization of projects in its field of specialty (equipment sizing, specification of technical characteristics, etc.)

Planning of different tasks/actions to define the critical path of the project and milestones

Drafting of the technical documentation resulting from the study.

Supplier relationship management for projects.

Conduct risk analyses and implement the necessary actions to control them

Animation of project team by progress meetings

Communication management at the level of teams, sponsors and stakeholders

Leads the development of projects within the deadlines, the budget defined for the project, including safety and quality aspects, standards and following the procedures put in place.

SEPRA Automation

In 2017

➤ Project manager

- ❑ Manufacture of special machinery

Identification and recommendation of changes and improvements, organizations, tools, materials, tools

Monitor project design, customer need, functional specification, subdivisions, deliverables, acceptance criteria

Lead the project by building, organizing, coordinating and animating the project team according to the specifications, customer request, budget, deadlines

Deliver the project to the level of quality expected by the client

KIMBERLY CLARK SAS

In 2016

- ❑ Sotteville les Rouen
 - **Responsible Maintenance Converting**
- ❑ Production
 - Paper spool 30 tons/day
 - Tissue box 500000 units/day
 - 5 people. hierarchical & subcontractor

Organization and supervision of maintenance activities and interventions to guarantee and optimize the operation of production means and tools, according to safety, hygiene and environment standards and productivity and quality imperatives.

Development and evolution of ranges, maintenance procedures with preparation and coordination of maintenance shutdowns.

Supervision of the conformity of interventions and operation of equipment, materials and installations (approvals, tests, tests, adjustments,...).

Optimization of maintenance costs, 80K€/month (search new suppliers, new technical solutions, prioritization of expenses) with SAP.

Identification and recommendation of changes and improvements (organizations, tools, materials, tools, ...) with FMEA and PDCA tools.

Consultant and technical support for production and process (coordination, development, Cost Saving Plan through Gap Analysis, etc.).

Identify technical solutions to improve equipment, installations (quality, capability, MBF cycles, safety, ...).

SKF Magnetic Mechatronics

From 2008 to 2016

- ❑ Saint Marcel
 - **Customer Field Service Engineer**

International mission in for high-speed applications in the fields of petrochemicals, research, aeronautics, environment 200 days a year in Europe, Middle East, North Africa and Asia) with various pre-commit, commissioning, start-up, revamping, assistance

Installation and commissioning of compressor/turbo-expander

- Mechanical, Alignment, Docking Piping
- Electric
 - Low and medium voltage
- Instrumentation, PLC, DSC, GTC & HMI

AUTOLIV ELECTRONIC

2001 à 2008

- Dep 76

Technician of Maintenance

Maintaining optimal performance of the production tool to ensure equipment availability.

Commissioning of new manufacturing lines.

Project group leader: product and process FMEA analysis, planning, technical and financial risk analysis.

Intervene in case of breakdown or coordinate teams.

Propose solutions to optimize machine safety and performance.

Tools

- ❑ MS Project, Scilab, SolidWorks
- ❑ TIA, Starter, SiMotion, iQ Works
- ❑ Méthodologies AMDEC, PDCA, Cost saving, Gap Analysis, MRPG, TPM

Other

- ❑ **Sports:** Moto
- ❑ **Loisirs:** Squash
- ❑ **Other:**
 - French driving licence B

Training

- 2008 Engineer ESIGELEC** as part of a CIF
Engineering school mainly electronics, electrical engineering and computer science specialty studied embedded system.
- 2001 BTS MAI**
Certificate of Superior Technician Maintenance and Industrial Automation
- 1998 BAC PRO EIA**
Baccalaureate Professional Electrical Equipment and Installations